

Date: 20 July 2023

Call to Order at 1138

Members Present: Wessman, Garcia, Vuleta, Dutton, Patterson (Teams)

Employees Present: Golonka, Sweeney, M. Wessman

Last Meeting Recap: introduction to the new board and new positions.

Quarterly Reports:

- Association Account

Account	April Balance	Current Balance
Checking	\$79,034.17	\$96,762.94
Savings	\$97,733.92	\$96,717.10
Other		
Total		

- Foundation Account

Account	April Balance	Current Balance
Checking	\$5,396.46	\$4,165.10
Savings	\$2,964.61	\$2,965.00
Other		
Total		

Treasurer's Report

- 9K worth of expenses for NGAUS meeting
- Next expense is Golf Tournament in September

Business Report

- Campground
- State Sponsored Life Insurance

Development Report

1. Corporate Sponsor Updates:
 - Amazon – Need to engage w/new POC (old POC was laid off)
 - MSFT – Have a handful of Air members currently employed who might help move the ball forward
 - Boeing – Re-engage on employment benefit
2. Annual Giving Updates:
 - Touched on at NGAW Conference; need to determine how to best market
3. Next 90 Key Actions / Events:
 - NGAUS (18-21 August)
 - Golf Tournament (Sept 8, 2023)
4. Goals for next Quarter:
 - Successful execution of Golf Tournament & NGAUS Marketing
 - Close two (2) new corporate sponsors (\$2-3K total)

Membership Report

- Officers

	This Quarter			
	Army	Air	Unknown	Total
Lifetime	266	123		389
Annual	31	16		47
Complimentary	31	11	1	43
Total	328	150		479
WSG				6

- Enlisted

	This Quarter			
	Army	Air	Unknown	Total
Lifetime	28	194	1	223
Annual	175	25		200
Complimentary	0	0		0
Total	203	219		423
WSG				3

- Explore Lifetime State Guard Membership cost (vote next meeting)
- Opportunity for Complimentary Warrant Officer Memberships

Communications Report

- Next 90 Key Actions / Events:

- Explore creating targeted messages to synchronize with boards objectives.
 - Message to influence supporters.
- Goals for next Quarter:
 - TBD

Legislative Report

- working to socialize joint legislation with EANGUS and NAGUS

Next Quarter Calendar

- EANGUS Annual Conference
 - Vote: Do we want to grant \$500 from the Foundation to support the professional development and attendance at the EANGUS conference in accordance with core values? Board Members Vote: 5 for yes, 0 for no. Vote passes.
 - GEICO donated \$500 for an enlisted member to attend.
- NGAUS Annual Conference
 - 17 registered currently
 - Goal is to get to 20
- Golf Scramble
 - messaged on Distro A yesterday
 - need to start gathering items for raffle
- Next board meeting – 19 October 2023
- Confirm date for Industry Day (November)
- Confirm date for any Specific Targeted Industry Days (November)
- Explore Education Fair
- Explore Logistics Seminar
- Explore Guard on Tap Event / one per quarter is goal
- Explore Guard Birthday Event

Open Business

Proposals for Board Review

Requests for Support

- Request for charitable support: JSS requests funds for Holiday Magic, expected support for 400 families. Need to explore if they need money, time, or items.
 - Vote: Do we want to support JSS event Holiday Magic up to the amount of grant authorized? 5 for yes, 0 for no. Vote passes.

Committee Briefs

Other Business

- Planning for 2024 NGAW State Conference

Alibis

Closing Comments

Goals for quarterly meetings

Themes and Messaging, review recommendations for quarterly messages and make recommendations for upcoming messages

Executive Director position fill vice Bob

Off-site Board Review of strategic plan one-day event 16 October

Adjourn 1250.